

# Compton Corporate Office

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### TrenchShoring.com

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## TRENCH SHORING'S KEVIN MALLOY NAMED 2022 PRESIDENT OF NAXSA

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COMPTON (CA) May 18, 2022. Trench Shoring Company President Kevin Malloy was elected incoming 2022 President of North American Excavation Shoring Association (NAXSA) at their recent convention in Dallas, TX. NAXSA was created to promote the safe and efficient use of excavation shoring practices and represents the professions in the shoring industry—from manufacturers, engineers and rental companies to distributors, suppliers and government agencies, all of whom share the common goal of maintaining safety in the excavation shoring industry.

Malloy takes the reigns as NAXSA President with strong credentials, much needed in today's challenging business environment. He was a founding member of NAXSA and leads Trench Shoring Company, one of the most influential companies in trench shoring and excavation. His vision for NAXSA and the industry is formed by the demands and challenges of a growing industry...and that vision always circles back to the core goal of "zero deaths or injuries".

He notes: "The top challenges for our industry today include:

- 1. Hiring and retention of a qualified workforce
- 2. Fuel cost
- 3. Supply chain issues/shortages created by the Covid pandemic which have delayed acquisition of products and tools needed to do our jobs

President Malloy's focus will also be on continuity: continuing and supporting the good work of prior NAXSA President Brian Crandall and the Committees. "Of particular importance," Malloy notes, "will be to launch our participation with Occupational Safety and Health Administration (OSHA) in their Alliance Program. Our common goal is to leverage resources and expertise to help ensure safe and healthy workplaces and worker rights."

Malloy is also excited by the biggest potential growth factors in the shoring and excavation industry. He cites the \$1 trillion infrastructure bill passed in 2021 which will fund and create jobs across the country needed to fix crumbling bridges and roads, upgrade airports, ports and waterways, improve power and water systems, and expand broadband access.

The second growth factor he cites is education in the form of training. Giving workers the right knowledge using the right equipment will help ensure a safe jobsite. He continues: "We need to educate contractors that are unaware of the dangers when excavating. We need to also educate these contractors who may be aware of the potential dangers, but who choose to skirt safety measures because they place profits before worker safety. In both cases, education and the right trenching and excavation solutions will help ensure success."

The Covid impact had both short and longer- term effects on Trench Shoring Company and the industry. Initially, the big challenge was not being able to meet with customers at their offices and job sites. This personal interaction has always been a key element of his company's process. "But we invested in new ways to keep in touch and execute contracts," he notes. "And also, keeping our customers and employees safe per state regulations and CDC guidelines was complicated by the different views about the pandemic held by people." Malloy concluded that the term "best practices" took on a whole new meaning, but that his company learned, adapted and got back to "business as usual."

Member growth and engagement is the lifeblood for any association and President Malloy will be focused on shoring up both. These efforts will continue to include:

- Practical content created by the Engineering and Safety Committees to assist their contractor customers
- Encouraging members to increase their NAXSA participation to be more engaged and involved
- Supporting members in their efforts to share NAXSA information with their customers which can include: links from NAXSA's website on their company sites; including NAXSA stories in their customer newsletters; ensuring a continuous flow of important safety and industry resources initiated from and by NAXSA research

Incoming NAXSA President Kevin Malloy concludes with a value statement that reflects both NAXSA and Trench Shoring Company's goals. "Contractors that dig holes in the ground need to know a lot about many different things to do their jobs correctly and safely. NAXSA can bring them the most value by sharing expertise and knowledge of our products and services so they can focus on the things they need to be successful."

For decades, the Southern California and Nevada construction industry has counted on Trench Shoring Company for our extensive construction knowledge, complete inventory and same-day service. We know time is money, so we produce same-day service from our 11 locations across Southern California, Bakersfield, Fresno, California Central Coast, the San Francisco Bay Area and Las Vegas. Whether it's for a current project—or your next project—Trench Shoring Company should be your first choice for shoring equipment and service. Trench Shoring Company has consistently handled our customers' toughest jobs and the most challenging job requirements with safety, service and customer satisfaction since 1973.

**Trench Shoring University (TSU)** training courses meet all OSHA requirements and is an important element of the Company's "**Safety and Service**" commitment to the industry.